



STATE OF MICHIGAN

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GOVERNOR

DEPARTMENT OF MANAGEMENT & BUDGET
LANSING

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DIRECTOR

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Carlson named to NASPO executive board

LANSING – Sean Carlson, senior deputy director of the Department of Management and Budget's (DMB) Business Services Administration, has been appointed to a two-year term on the executive board of the National Association of State Procurement Officials (NASPO).

Carlson has implemented aggressive outreach efforts to cut costs and increase competition for contracts – efforts that have saved more than \$524 million since 2003. He has led the implementation of Gov. Jennifer Granholm's executive directives to increase competition and improve opportunities for Michigan-based businesses. Carlson has been instrumental in eliminating sole-source contracts, ensuring a fair, open and competitive state contracting process. He has been instrumental in the implementation of DMB's Buy Michigan First initiative, an outreach program that has connected with nearly 3,500 Michigan businesses in doing business with the state.

"Sean's appointment will enable him to share the state's best practices with purchasing officials across the country," said DMB Director Lisa Webb Sharpe. "His commitment to high-quality government services at the lowest possible cost has made Michigan a leader in the procurement arena."

Carlson has been honored as a Distinguished Leader by the National Association of Government Accountants and was named Government Financial Manager of the Year by the Association of Government Accountants. Under his leadership, DMB's purchasing area was honored with NASPO's Cronin Award for innovation and was named Purchasing Agency of the Year by the Michigan Public Purchasing Officers Association. DMB also was recognized twice for Achievement of Excellence in Procurement by the Michigan Public Purchasing Officers Association.

Prior to his service in state government, Carlson worked for a major bottling company in the Detroit area and served in the U.S. Air Force in its contracting and logistics services areas. He is a major in the U.S. Air Force Reserve. He holds bachelor's, master's and law degrees from Michigan State University.

NASPO is a nonprofit association dedicated to strengthening the procurement community through education, research and communication. It is made up of the directors of the central purchasing offices in each of the 50 states, the District of Columbia and the territories of the United States.

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